VITALITA | COMIDA NATURAL | PURA VIDA

# CASAMAGICA ORIGENES

COMMUNITY PLAN & FINANCIAL FORECAST

#### 1. EXECUTIVE SUMMARY:

ORIGENES offers **private villa dinners and retreat related events** in Ibiza aim to provide an immersive and mindful experience for individuals seeking relaxation, personal growth, and a connection with like-minded souls. This business venture combines the beauty of the Ibiza landscape with conscious dining and curated retreat activities.

#### 2. BUSINESS DESCRIPTION:

**Mission Statement**: To create a transformative and sustainable retreat experience that nourishes the mind, body, and soul in the serene setting of **Casa Magica, Ibiza**.

**Vision:** To be a leading provider of conscious retreats, fostering well-being, personal growth, and connection in a sustainable and eco-friendly manner.



#### 3. MARKET ANALYSIS:

- Target Audience: Individuals seeking holistic well-being, personal growth, and connection, including wellness enthusiasts, spiritual seekers, and those interested in conscious and sustainable living.
- Competitor Analysis: Evaluate existing retreats and wellness centers in Ibiza, identifying unique selling points and potential collaboration opportunities.

#### 4. SERVICES:

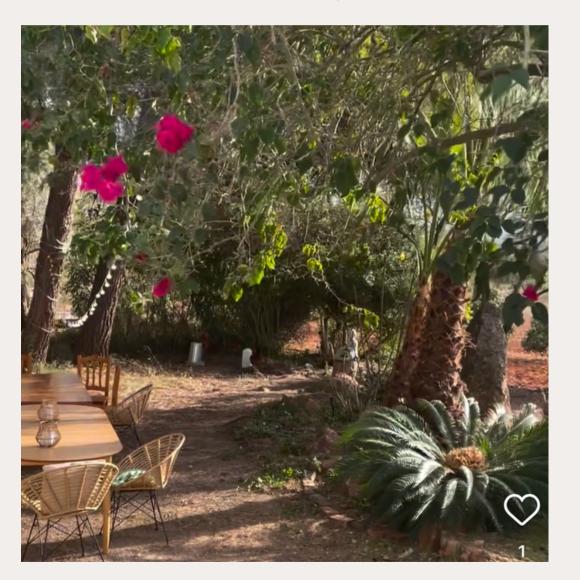
- Conscious Villa Dinners: Exquisite dining experiences with a focus on locally sourced, organic, and sustainable ingredients, fostering a mindful approach to food.
- Retreat-Events: Tailored retreat programs including yoga, meditation, workshops, and activities promoting personal development and well-being.
- tree adoption / CO2 Regeneration
- local products market
- volunteer vegetable gardening
- market (cloths, pottery, carpets, essential oils (Doterra)

### 5. LOCATION:

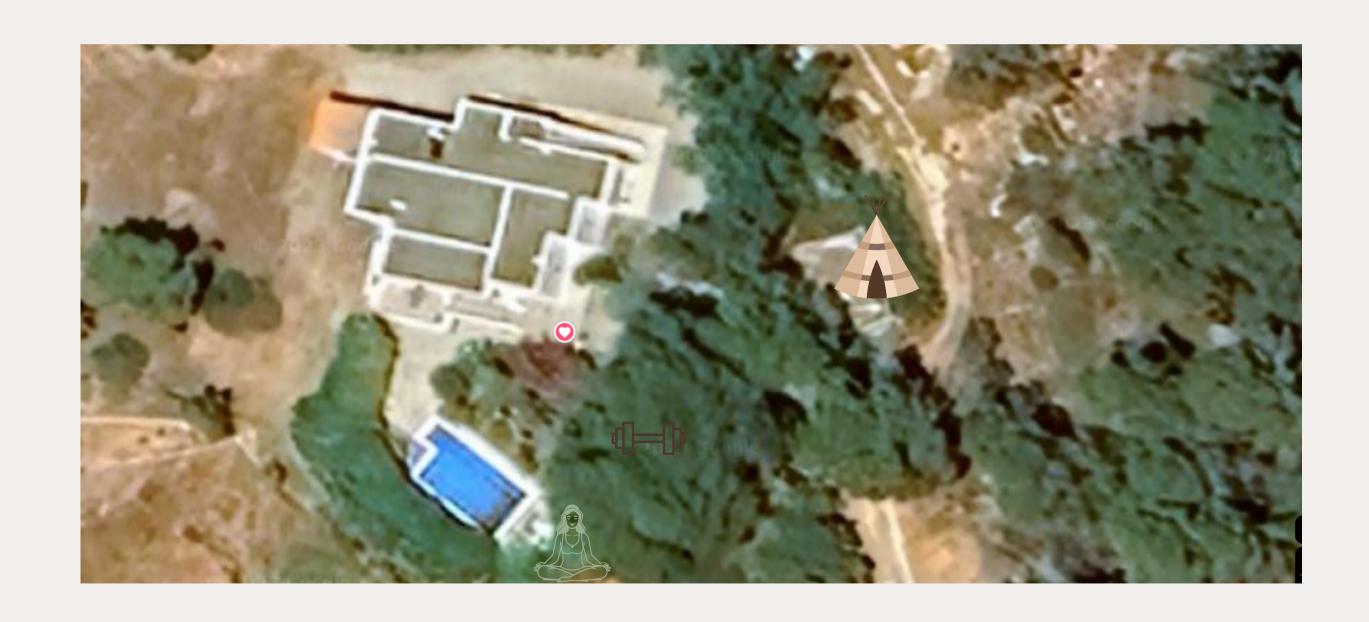
• Casa Magica, situated in the heart of Ibiza, provides an idyllic backdrop for conscious retreats. The villa's natural surroundings and serene atmosphere contribute to the overall transformative experience.

### CASA MAGICA

250 M2 interior space 20,000 M2 land. Close to the airport. event location in Ibiza and private area for meetings

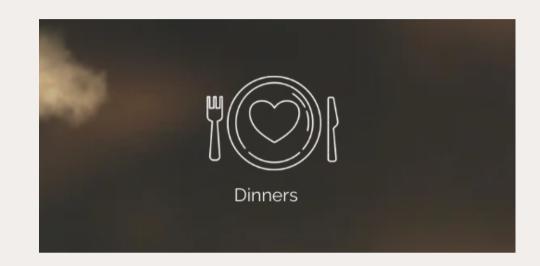


# **CURRENT FACILITIES CASA MAGICA**



#### 6. MARKETING AND SALES STRATEGY:

- Online Presence: Develop a website showcasing the unique offerings, with an emphasis on stunning visuals, testimonials, and easy booking functionality.
- Social Media: Leverage platforms such as Instagram and Facebook to share visually appealing content, engage with the community, and promote upcoming events.
- Collaborations: Partner with influencers, wellness experts, and local businesses to expand reach and credibility.



LOCAL FOOD PURE PRODUCTS

**FARM 2 TABLE** 

LIVE MUSIC

Local garden picked vegetables and fruits

upcoming musicians reportoire



NATURE EXPLORATION
HEALING EXPERIENCES
SPRITUALITY
ADVENTURE

ARTISANAL ART GALLERY

pottery and paintings

**CRYSTALS & OILS** 

essential oils and gemstones

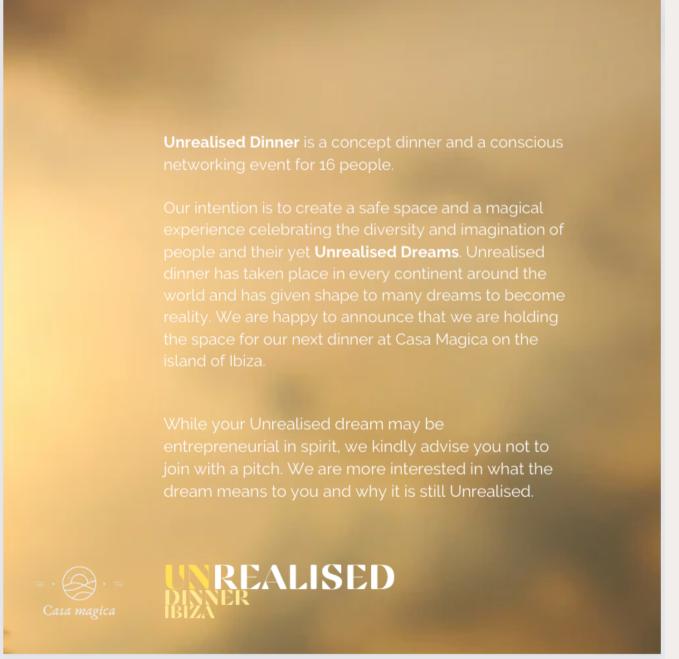
HERBAL COCKTAILS & LEMONADES AND SMOOTHIES

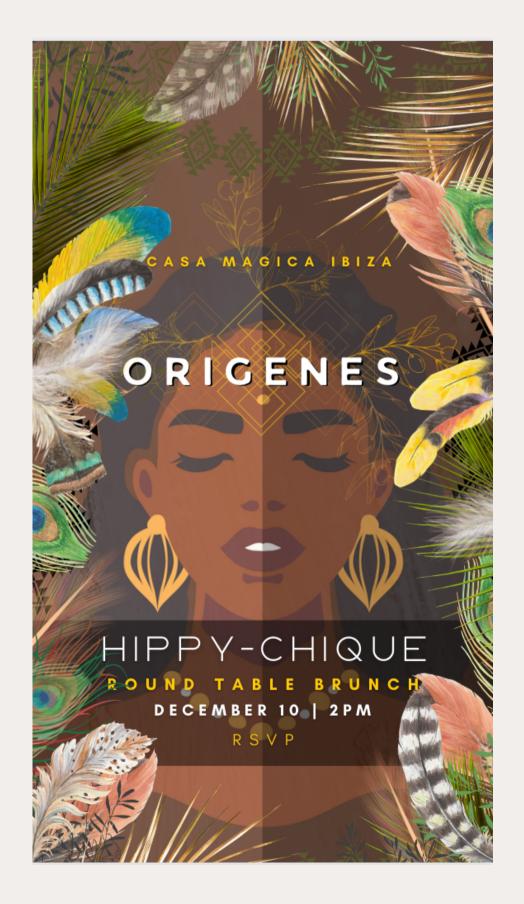
fresh handpicked sustainable fruit and herb cobinations from our local garden **HANDWOVEN FABRICS** 

pure wool, cotton and linen crafted into (semi) tailored sewing creations

# **SHARED DINING: EVENTS LIST**









#### . 7. OPERATIONS PLAN:

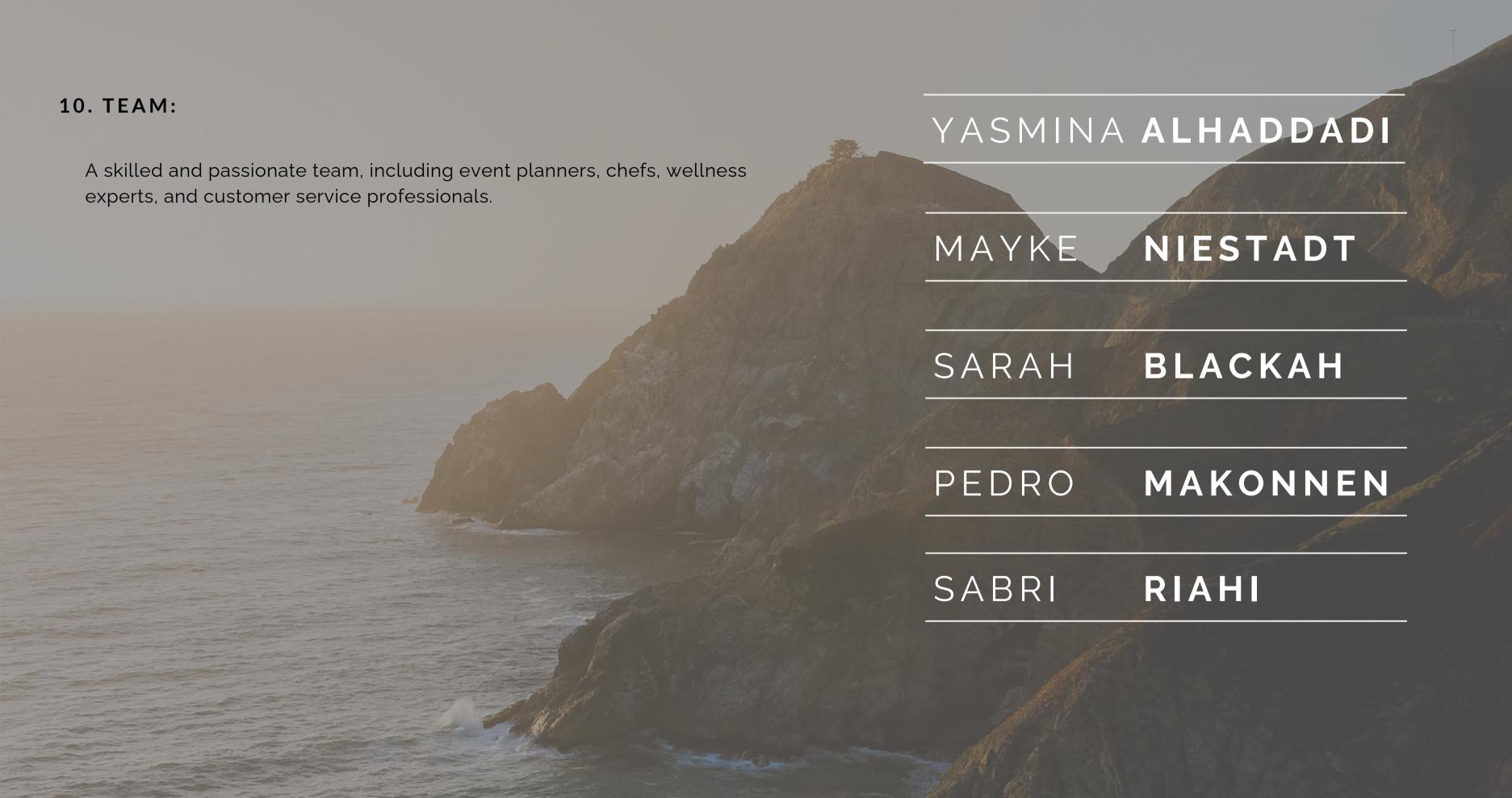
- Event Planning: Establish a detailed event planning process covering logistics, scheduling, and participant communication.
- Sustainability Practices: Implement eco-friendly initiatives, including waste reduction, energy efficiency, and partnerships with local sustainable suppliers.

#### 8. FINANCIAL PROJECTIONS:

- Revenue Streams: Income from dinners, retreat packages, and event sponsorships.
- Expenses: Marketing, staff wages, villa maintenance, food and beverage costs, and administrative expenses.

#### 9. RISKS AND CONTINGENCY PLANS:

• potential risks such as cancellations, weather disruptions, and market fluctuations.



# 11. CONCLUSION:

ORIGENES offers Conscious Villa Dinners and Retreat-Events in theheart of ibiza in the valley of Can Guach with the aim to set a new standard for transformative experiences in Ibiza, offering a unique blend of conscious dining, mindfulness, and personal growth in a stunning and sustainable setting. The business plan provides a comprehensive roadmap for the successful establishment and growth of this venture.

#### PROGNOSIS SHARED DINNERS INCOME:

Certainly, creating a budget involves estimating both income and expenses for the specified period. Since you're planning weekly Conscious Villa Dinners at Casa Magica for the upcoming 12 months, we'll break down the budget into various categories.

#### **Dinners Ticket Sales:**

average of 2 dinners x 20 guests each month, i.c.w. variety activities such as tastings and hikes 19.830

# **Sponsorship packages / NFT investors**

businesses or individuals willing to sponsor the events.

5.000

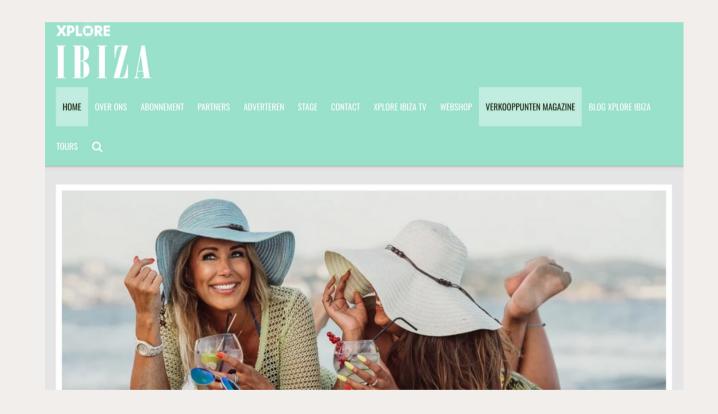
# **Guesthouse income 16000**

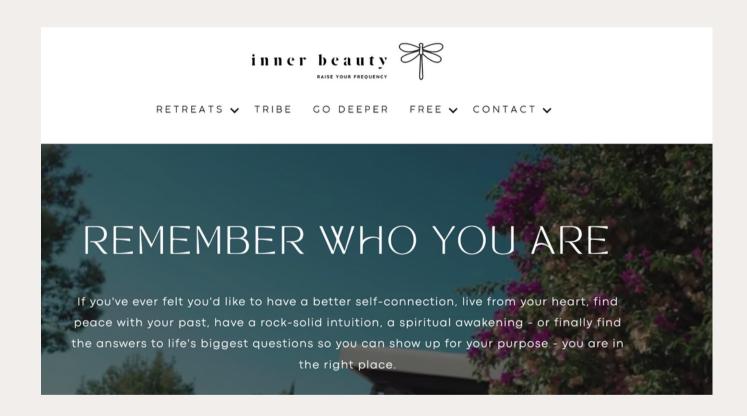
# subsidy

(Erasmus solidarity/sustainability exchange; European Commission regenerative farming) (deadline concept 30 jan deadline 20 feb)

25250

### **CUSTOMER CAMPAIGNS & COLLABORATION**

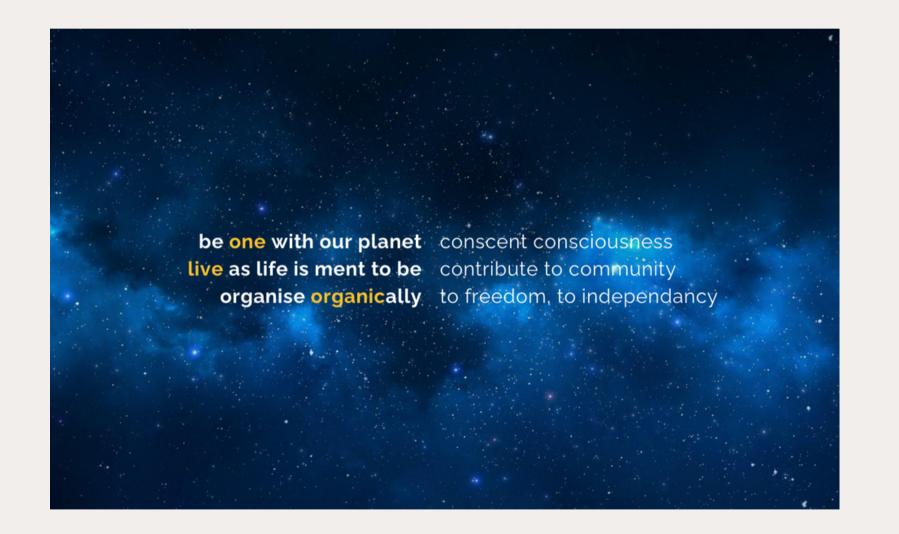




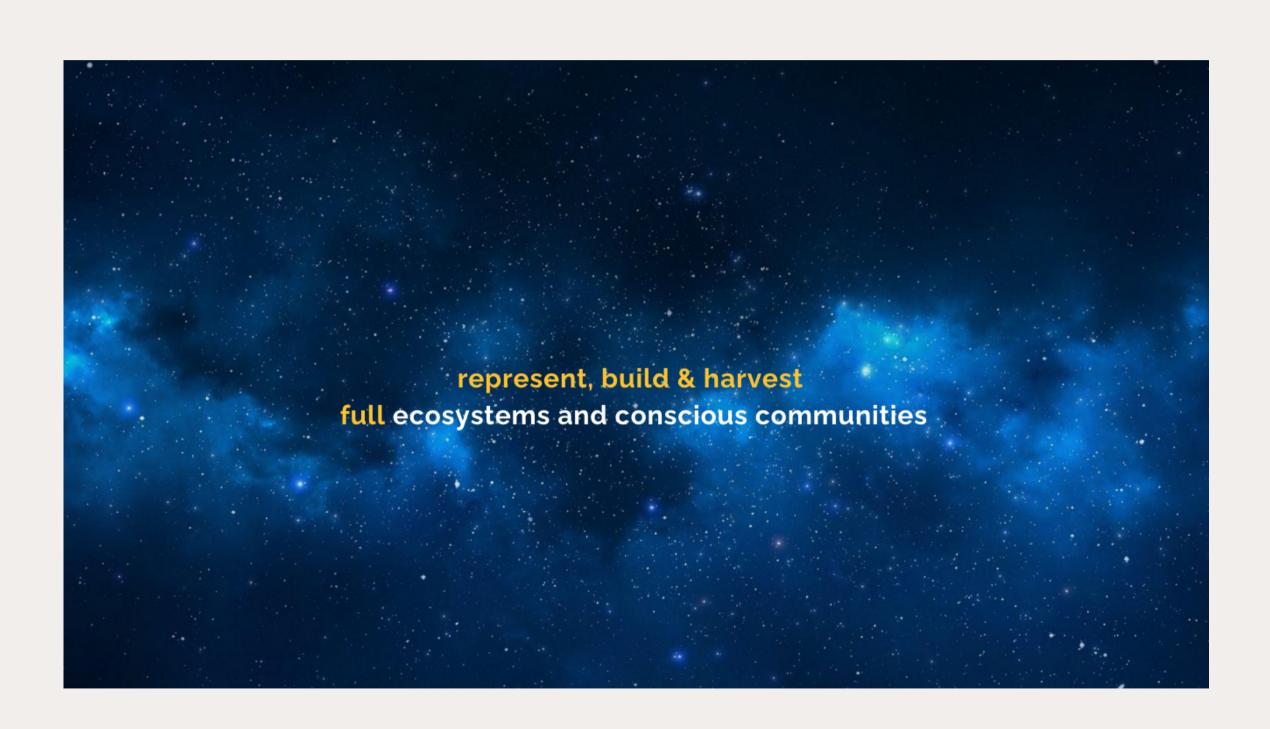
#### SPONSOR CAMPAIGN











# **EXPENSES:**

- a. Venue:
- total costs Casa Magica 60.428

# b. Food and Beverage:

• 250 per dinner = 6000

# **NOT FOR PROFIT**

66.156- 66.428= **-272** 

this is a draft for discussion generated to revisit and adjust budget regularly based on the actual income and expenses to ensure we stay on track. Also, keep in mind any seasonal variations in costs or income. This budget is a starting point and can be customized based on the specific details.

# **MARKETING PLAN DINNERS:**

#### INTERIOUR DESIGN, PORCH AND GARDEN MEETING AREA

Creating an interior design concept for Casa MAgica selling gardenfruits and vegetables with a separate department for cloths, pottery, carpets and essential oils involves blending functionality, aesthetics, and a welcoming atmosphere. Here's a concept that prioritizes fresh produce presentation and customer experience:

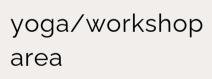
#### \*\*COLOR PALETTE:\*\*

- \*\*Fresh Green\*\*: Use a soothing and fresh green color as the primary theme, representing the abundance of fruits and vegetables.
- \*\*Natural Wood\*\*: Incorporate natural wood tones for shelving and accents to evoke a sense of warmth.
- \*\*Earth Tones\*\*: Choose earthy colors for the food&meeting to reflect the connection to the land and farm-to-table concept.

# INVESTMENTS CASA MAGICA



dinner tables





sauna



decorations

# \*\*LAYOUT AND ZONING:\*\*

- \*\*Fruit and Vegetable Area\*\*: Create a spacious open area in the center for fresh produce, with tiered, wooden displays to showcase a variety of fruits and vegetables. Use an open layout that encourages exploration.

# \*\*GARDEN LIGHTING:\*\*

\*\*Warm, Pendant Lights\*\*:

Hang pendant lights with warm-toned bulbs -inside:

Maximize natural light through windows,

dome/eventplatfurm/dojo: skylights, or translucent roofing to create a bright and inviting atmosphere.

candles in oriental colours variety of lantenrs

### \*\*PORCH:\*\*

#### - \*\*Wood and Natural Stone\*\*:

- \*\*Recycled Materials\*\*: Incorporate eco-friendly and recycled materials in the design to emphasize sustainability.

#### \*\*Furniture and Fixtures:\*\*

- \*\*Custom Wooden Crates\*\*: Use custom wooden crates as display fixtures for produce, adding a rustic touch.

#### \*\*\*Greenery:\*\*

- Place potted plants, hanging planters, and herb gardens throughout the area to add a touch of nature and freshness.

#### \*\*Doterra Aroma Station:\*\*

- Install an aroma station featuring Doterra/fresh herbs and spices near the entrance to engage customers' senses and create an enticing atmosphere.